

Amendment-2 to RFP 09/2018-19 dated 15/09/2018 For Supply, Installation, Integration and Maintenance of Software Defined -Wide Area Network (SD-WAN) Solution

It is decided to amend the following in respect of the above RFP:

a. Submission & Opening of Bid -(Page No. 2)

Events	Existing	Amended
	Time & Date	Time & Date
Last Date and Time for Submission of Bids	16/10/2018, Tuesday upto 3.00pm	25/10/2018, Thursday upto 3.00pm
Date, Time & Venue for opening of Part A- Conformity to Eligibility Criteria.	16/10/2018, Tuesday at 3.30pm Venue: Canara Bank, Second Floor, Conference Hall, DIT Wing-HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.	25/10/2018, Thursday at 3.30pm Venue: Canara Bank, Second Floor, Conference Hall, DIT Wing-HO (Annex), Naveen Complex, 14 M G Road, Bengaluru 560001.

Sl. No.	Page No.	Clause No.	Existing	Amended
b.	48	Annexure-2 FINANCIALS Eligibility Criteria Declaration Criteria no. c	<u>Eligibility Criteria:</u> The Bidder should have minimum turnover of Rs. 50 Crores from the Indian Operations only in each of the last three financial years (i.e. 2015-16, 2016-17 and 2017-18). <u>Documents to be submitted:</u> Bidder has to submit Audited Balance Sheet for last 3 Years (i.e. 2015-16, 2016-17 and 2017-18). In case Audited Balance sheet for 2017-18 is not ready, Bidder must produce a certificate from the Company's Chartered Accountant to this effect.	<u>Eligibility Criteria:</u> The Bidder should have minimum turnover of Rs. 30 Crores from the Indian Operations only in each of the last three financial years (i.e. 2015-16, 2016-17 and 2017-18). <u>Documents to be submitted:</u> Bidder has to submit Audited Balance Sheet for last 3 Years (i.e. 2015-16, 2016-17 and 2017-18). In case Audited Balance sheet for 2017-18 is not ready, Bidder must produce a certificate from the Company's Chartered Accountant to this effect.





c.	Page no. 9 of the Amendment-1	Amended Annexure-7 Technical Requirements for Software Defined - Wide Area Network (SD-WAN) Solution Point no. 16	16. The SD-WAN device should be able to deploy in "In-line/in-path mode and Off-line/Off-path/Out-of-path mode" in the current Network setup and in the event of device failure, it should act in Pass-through/fail-open/fail-to-wire mode <u>Classification (Mandatory/Desirable):</u> Desirable	16. The SD-WAN device should be able to deploy in "In-line/in-path mode and Off-line/Off-path/Out-of-path mode" in the current Network setup and in the event of device failure, it should act in Pass-through/fail-open/fail-to-wire mode. <u>Classification (Mandatory/Desirable):</u> Desirable Note : This functionality is desirable for DC & DR solution.
d.	Page no. 9 of the Amendment-1	Amended Annexure-7 Technical Requirements for Software Defined - Wide Area Network (SD-WAN) Solution Point no. 18	18. The Proposed hardware should be able to communicate with the existing products of different vendors (eg: - Cisco, HP, Juniper, Checkpoint, Nortel, Palo-alto, etc.) Routers, Switches and Firewall. <u>Classification (Mandatory/Desirable):</u> Mandatory	18. The Proposed hardware should be able to communicate with the existing products of different vendors (eg: - Cisco, HP, Juniper, Checkpoint, Nortel, Palo-alto, etc.) Routers, Switches and Firewall. <u>Classification (Mandatory/Desirable):</u> Mandatory Note: Functionality for Spoke to Spoke communication between SDWAN and Non-SDWAN devices should be available. Also the SDWAN appliance should communicate with network devices in the LAN infrastructure.
e.	68-70	Annexure- 14	Bill of Material	Amended Bill of Material (Annexure-14) is attached as Annexure.

Date: 15/10/2018

Place: Bengaluru

P. V. J. M. D.
Deputy General Manager



Bill of Material

SUB: RFP for Supply, Installation, Integration and Maintenance of Software Defined -Wide Area Network (SD-WAN) Solution.

Ref: Your RFP 09/2018-19 dated 15/09/2018

Notes

1. These details should be on the letter head of Bidder and each & every page should be signed by an Authorised Signatory with Name and Seal of the Company.
2. Please be guided by RFP terms, subsequent amendments and replies to pre-bid queries (if any) while quoting.
3. Do not change the structure of the format nor add any extra items.
4. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.

Table -A
Price details of Hardware & Software Items

[Amount in Indian Rupees]

Sl. No.	Item Details	Cost Price			AMC/ATS (as per Table-D)*				[Amount in Indian Rupees]			
		Unit Price with 3 years Comprehensive onsite warranty and support (Excl. of Tax) for Hardware & Software	Tax for Column A		Unit Price with 3 years Comprehensive onsite warranty and support (Incl. of Tax) for Hardware & Software	2 years AMC/ ATS charges per unit after warranty period (Excl. of Tax)	Tax for Column E		2 years AMC/ ATS charges per unit after warranty period (Incl. of Tax)	Unit Price with 3 years Comprehensive onsite warranty and support and 2 Years AMC/ATS (Incl. of tax)	Quantity	Total Cost with 3 years Comprehensive onsite warranty and support and 2 Years AMC/ATS (Incl. of tax)
			A	B % of tax			C= Tax Amt	D= A+C				
1.	SD -WAN with Optimization Solution for DC as per Annexure-7 & Annexure-8										2**	
2.	SD -WAN with Optimization Solution for DR as per Annexure-7 & Annexure-8										2**	
3.	SD -WAN for Head Office as per Annexure-7 & Annexure-8										2	

4.	SD -WAN for DIT Wing, Naveen Complex as per Annexure-7 & Annexure-8										2	
5.	SD -WAN for Circle Office as per Annexure-7 & Annexure-8										21	
6.	Management Console										1(DC)+ 1(DR) ***	
7.	Total cost (total of column k of rows 1 and 2)											

* Year wise breakup of AMC/ATS charges should be furnished in Table-D.

** Two Devices/Sets to build HA for SD-WAN and Optimization Solution in DC and DR. Set is applicable in case the SD-WAN and Optimization Solution is built using Single OEM's Multi-product/Multiple OEM products.

*** 1 device/set in DC and DR. Set is applicable in case the solution is built using Single OEM's Multi-product/Multiple OEM products, and Management console should be made available for all products/solution - HA between DC-DR.

Table-B
Charges for Training for 5 Years

[Amount in Indian Rupees]

Sl. No.	Requirement	Training Charges Per Annum (Excl. of Taxes)	Tax for Column A		Training Charges Per Annum (Incl. of Taxes)	No of Years	Total Training Charges for 5 Years (Incl. of Taxes)
			Tax %	Tax Value			
		a	b	c	d=a+c	e	f=dxe
1.	Training Charges for Clause no. 10 of Section B of the RFP					5	

Charges mentioned in above Table-B should be valid till 5 years from the date of opening of Commercial Bid. One Time training to be provide after implementation. Bank will place the order for next training as and when required during the contract period.

Table-C
Total Cost for 5 Years Contract Period

[Amount in Indian Rupees]

Sl. No.	Details	Total Cost of Ownership [inclusive of tax]
A	Price details of Hardware & Software Items as per Table-A [Total of Column K]	
B	Charges for Training for 5 Years as per Table-B [Column f]	
C	Total Cost of Ownership [Sum of A and B of Table-C]	



Table -D
Post Warranty AMC/ATS Calculation Table for Unit Quantity for Table-A

[Amount in Indian Rupees]

Sl. No.	Description	Post Warranty AMC/ATS Charges year wise****					
		4 th Year	5 th Year	Total AMC/ATS for 2 Years (Excl. of Tax)	Tax %	Tax in Amt.	Total AMC/ATS for 2 Years (Incl. of Tax)
		AMC/ATS Charge (Excl. of tax)	AMC/ATS Charge (Excl. of tax)				
		a	b	c=a+b	d	e	f=c+e
1.	SD -WAN with Optimization Solution for DC as per Annexure-7 & Annexure-8						
2.	SD -WAN with Optimization Solution for DR as per Annexure-7 & Annexure-8						
3.	SD -WAN for Head Office as per Annexure-7 & Annexure-8						
4.	SD -WAN for DIT Wing, Naveen Complex as per Annexure-7 & Annexure-8						
5.	SD -WAN for Circle Office as per Annexure-7 & Annexure-8						
6.	Management Console						

****The Charges mentioned in column 'c' of Table-D should tally with the charges mentioned under Column 'E' of Table-A. The Charges mentioned in column 'f' of Table-D should tally with the charges mentioned under Column 'H' of Table-A.

Undertaking

- i. Bill of material is submitted on the letter head and is signed by an Authorised Signatory with Name and Seal of the Company.
- ii. We confirm that we have gone through RFP clauses, subsequent amendments and replies to pre-bid queries (if any) and abide by the same.
- iii. We have not changed the structure of the format nor added any extra items. We note that any such alternation will lead to rejection of Bid.
- iv. We agree that no counter condition/assumption in response to commercial bid will be accepted by the Bank. Bank has a right to reject such bid.
- v. We are agreeable to the payment schedule as per "Payment Terms" of the RFP.

Date

Signature with seal

Name :

Designation :

