

केनरा बैंक  
(भारत सरकार का उपक्रम)



Canara Bank

(A Government of India Undertaking)

Together We Can

# Financial Results

30th June 2016

*Reorienting towards retail business and recovery for a sustained path of growth and profitability.*





# FUNDAMENTAL STRENGTHS

**A Premier Bank with 110  
years of history**

**Diversified Asset  
Portfolio**

**Contemporary and  
Appealing Brand Equity**

**Pan India Presence  
5847 Branches & 9657  
ATMs**



**7.36 Crore Clientele  
Accounts**

**Enhancing Digital  
Banking with  
E-Transaction ratio at  
56.40%**

**Focus on Retail Business  
With Retail Term Deposit  
at 60.7% and Retail  
Assets at 60.01%**

**Improving Share of Non  
Interest Income to Total  
Income at 13.45%**



## HIGHLIGHTS - JUNE'2016

### Major Highlights

- Net profit for Q1FY17 stood at Rs.229 crore, sequentially up from a net loss of Rs.3905 crore in March 2016 quarter.
- Gross profit stood at Rs.1819 crore, sequentially up from Rs.1647 crore in March 2016 quarter.
- Total expenditure declined by 2.75% y.o.y.
- Interest expenses, including interest paid on deposits reduced by 8.45%.
- Cost of deposits came down to 6.45% from 7.12% last year.
- CASA Deposits at Rs.1.28 lakh crore, up by 16.95% y.o.y.
- CASA share (domestic) improved to 29.27% from 24.62% last year.
- Non-Interest Income grew by 42.38% to Rs.1585 crore.
- Share of non-interest income in total income improved to 13.45%, up from 9.08% a year ago.
- Improved capital adequacy ratio at 12.11%, up from 10.75% a year ago.



## HIGHLIGHTS - JUNE'2016

### Major Highlights

- Global Business reached Rs.7.86 lakh crore comprising global Deposits of Rs.4.65 lakh crore and net advances of Rs.3.21 lakh crore.
- Gross NPA Ratio marginally up at 9.71% from 9.40% in March 2016.
- Net NPA ratio at 6.69% from 6.42% in March 2016.
- Cash Recovery during the quarter at Rs.918 crore.
- Provision Coverage ratio at 50.82%, up from 50.11% in March 2016.
- Sustained growth in retail assets (y.o.y)- Agriculture (14%), MSME (8.53%), Retail Lending (33.77%), Direct Housing (22.79%), Vehicle (16.47%), Education (18.61%) and Other Personal loans (13.56%).
- Total number of branches at 5855 and Number of ATMs at 9657.
- 39.36 lakhs Mobile Banking and 25.01 lakhs Net Banking users.
- Enhanced E-transactions ratio at 56.40%, up from 51.10% last year.



## PERFORMANCE HIGHLIGHTS- BUSINESS

Amt. in Rs. Crore

Parameters	JUNE'15	SEP'15	DEC'15	MAR'16	JUN'16	y.o.y Growth (%)
Deposits	471877	485206	490599	479792	465314	(1.39)
Advances (net)	324063	323077	331915	324715	321283	(0.86)
Business	795940	808283	822514	804506	786597	(1.17)
C-D Ratio	68.68	66.59	67.66	67.68	69.05	...

Market share in deposits at 4.37% and Market share in Advances at 4.20%



# PERFORMANCE HIGHLIGHTS- OVERSEAS BUSINESS

Amt. in Rs. Crore

Parameters	JUN'15	MAR'16	JUN'16	y.o.y Growth %
Deposits	29041	29003	27512	(5.26)
Advances	22205	21865	21240	(4.34)
Total Business	51246	50868	48752	(4.87)
Gross Profit	64	213	66	3.03

**Overseas Business constitutes 6.20% of the Global Business**



# PERFORMANCE HIGHLIGHTS- PROFITABILITY-Q1FY17

Amt. in Rs. Crore

Parameters	Q1FY16	Q2FY16	Q3FY16	Q4FY16	Q1FY17	y.o.y Gr(%)
Total Income	12253	12478	12051	12116	11786	(3.81)
Total Expenses	10249	10534	10498	10470	9967	(2.75)
Operating Profit	2004	1944	1552	1647	1819	(9.22)
Net Profit	479	529	85	(3905)	229	(52.19)
NIM (%) Domestic	2.35	2.38	2.29	2.34	2.29	..
NIM (%) Global	2.21	2.24	2.16	2.19	2.15	..



# **BUSINESS SEGMENTS**





# SEGMENT WISE DEPOSITS

Amt. in Rs. Crore

Parameters	JUN'15	SEPT'15	DEC'15	MAR'16	JUN'16	y.o.y Growth (%)
Total Deposits	471877	485206	490599	479792	465314	(1.39)
Current	17534	19257	19247	19827	20431	16.52
Saving	92149	96745	98878	103715	107839	17.03
CASA	109684	116002	118125	123542	128270	16.95
CASA (%)Dom	24.62	25.49	25.71	27.38	29.27	--
Term Deposits	362193	369203	372474	356249	337044	(6.94)
Retail Term Deposit (RTD)	152234	160036	165899	172285	180462	18.50
% RTD to Domestic Term Dep (Excl. CDs).	48.41	50.11	51.41	56.54	60.70	--

Note: Bulk Dep- Rs.1 Crore and above, Retail Dep.- Rs.1 Crore & below



# LOANS & ADVANCES SEGMENT

Amt. in Rs. Crore

Parameters	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16	y.o.y Growth (%)
Advances (Net)	324063	323077	331915	324715	321283	(0.86)
Total Priority	121978	139021	142652	145558	147681	21.07
Agriculture	60924	63541	65061	67176	69419	13.94
Other Priority	15555	16153	16568	17150	17835	14.66
Weaker Section	40702	42055	42982	43498	44379	9.03
Minority community	23535	24865	25273	25849	26465	12.45
MSME	61802	64749	66241	66689	67074	8.53
MSE	47403	49383	50522	50898	50997	7.58
Retail Credit	41976	44451	48447	54069	56155	33.77

**Mandated  
Norms  
under  
Priority  
Sector**

***Achieved the mandated norms in respect of:***

- **Total Priority (49.03% to ANBC against 40% norm)**
- **Agriculture (23.05% to ANBC against 18% norm)**
- **Weaker Section (14.74% to ANBC against 10% norm)**
- **Number of Micro Enterprises accounts (22.02% growth against 10% norm)**
- **Credit to specified minority communities (17.93% against 15% norm)**
- **Credit to women beneficiaries at Rs.42871 crore(14.24% to ANBC against 5% norm)**



# PERFORMANCE OF RETAIL ADVANCES

Amt. in Rs. Crore

Type of Advances	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16	y.o.y Growth (%)
Housing Loans (Direct)	17261	18396	19305	20475	21195	22.79
Vehicle loans	3806	3901	4129	4307	4433	16.47
Education loans	5830	6363	6544	6738	6915	18.61
Other Personal Loans	10522	10785	11651	12049	11949	13.56
Retail Total	41976	44451	48447	54069	56155	33.77



# EXPOSURE - INFRASTRUCTURE

Amt. in Rs. Crore

Parameters	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16	% Share Total Adv	y.o.y Growth %
Roads	8487	8451	8362	8603	8526	2.65	0.46
Ports	372	393	402	344	356	0.11	-4.30
Airports	1457	1411	1372	1436	1595	0.50	9.47
Power (Generation, Transmission & Distribution)	45635	44861	44407	35220	33641	10.47	-26.28
Telecom	5690	5885	5681	5598	5622	1.75	-1.20
Other Infrastructure	2968	2937	2894	3087	3115	0.97	4.94
<b>Total Infrastructure</b>	<b>64609</b>	<b>63939</b>	<b>63118</b>	<b>54287</b>	<b>52856</b>	<b>16.45</b>	<b>-18.19</b>



# EXPOSURE - POWER SECTOR & AVIATION

Amt. in Rs. Crore

Parameters	JUN'15	SEP'15	DEC'15	MAR'16	Jun'16	% Share Total Adv	y.o.y Growth %
-Power Generation	23739	24055	23839	22335	21833	6.80	-8.02
-Power Transmission	1566	1574	1503	1368	1181	0.37	-24.58
-Power Distribution	20330	19233	19065	11516	10626	3.31	-47.73
Total Power	45635	44861	44407	35220	33641	10.47	-26.28
Of which SEBs	27139	26347	26955	19287	17651	5.49	-34.96
Exposure to Aviation	1849	1813	1845	1843	1841	0.57	-0.43



# EXPOSURE TO OTHER SECTORS

Amt. in Rs. Crore

	JUN'15	SEP'15	DEC'15	MAR'16	Jun'16	y.o.y Growth (%)
<b>EXPOSURE TO CAPITAL MARKET</b>						
Outstanding	2247	2737	2651	2553	2116	-5.83
<b>EXPOSURE TO NBFCs</b>						
Total	21564	18496	20885	25510	24242	11.05
Out of above :						
HFCs	6039	5756	8109	10196	11049	45.34
Private	10715	9673	9775	10642	8976	-19.37
Public	4441	2848	2660	4273	3829	-15.98
<b>EXPOSURE TO COMMERCIAL REAL ESTATE</b>						
Outstanding	3578	3594	3743	3803	4065	13.61



# FINANCIALS





# PROFITABILITY- Q1 FY17

Amt. in Rs. Crore

Parameters	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1 FY17	y.o.y Growth (%)
Total Income	12253	12478	12051	12116	11786	(3.81)
Total Expenses	10249	10534	10498	10470	9967	(2.75)
Operating Profit	2004	1944	1552	1647	1819	(9.22)
Provisions	1525	1415	1467	5552	1590	4.26
Net Profit	479	529	85	-3905	229	(52.19)
Net Int. Income	2516	2647	2227	2374	2307	(8.31)
Non Int. Income	1113	1210	1169	1383	1585	42.38



## BREAK-UP : INCOME - Q1 FY17

Amt. in Rs. Crore

Parameters	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1 FY17	y.o.y Growth (%)
Interest on Advances	8101	8126	7629	7521	7436	(8.21)
Interest on Investments	2850	2943	2924	2691	2505	(12.10)
Other Interest Income	189	199	329	521	261	37.98
Total Interest Income	11140	11268	10882	10733	10202	(8.42)
Non - Interest Income	1113	1210	1169	1383	1585	42.38
Total Income	12253	12478	12051	12116	11786	(3.81)



## BREAK-UP : EXPENDITURE - Q1 FY17

Amt. in Rs. Crore

Parameters	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1 FY17	y.o.y Growth (%)
Interest Expenses	8623	8621	8655	8359	7894	(8.45)
Interest on Deposits	8180	8181	8215	7774	7334	(10.34)
Staff Expenses	1059	1108	1040	1240	1208	14.11
Other Op Exp	567	805	803	871	865	52.52
Total Op Exp	1626	1913	1843	2110	2073	27.51
Total Expenses	10249	10534	10498	10470	9967	(2.75)



## BREAK-UP: NON-INTEREST INCOME

Amt. in Rs. Crore

Parameters	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1 FY17	y.o.y Growth(%)
Com & Exchange	214	222	231	250	224	4.81
-Of which Bancassurance	11	17	15	27	20	85.36
Profit from Exch. Transactions	102	165	209	193	276	170.11
Rent - Lockers	74	4	3	2	81	9.59
Dividend Income	7	23	7	26	5	-22.00
Recovery in W/Off A/cs	210	161	141	96	50	-76.03
Service Charges & Oth. Msc Income	308	340	417	480	322	4.54
Total (Excluding Treasury Trading Profit)	915	915	1008	1047	978	6.88
Trading Profit (net)	198	295	161	336	607	206.56
Total (Including Treasury Trading Profit)	1113	1210	1169	1383	1585	42.38

**42.38 % y-o-y increase in Non –Interest Income**



## BREAK-UP : PROVISIONS- Q1FY17

Amt. in Rs. Crore

Provisions for	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1FY17
NPAs	1314	979	1432	5883	1469
Standard Assets	(61)	(44)	(79)	(276)	(28)
Provisions on Investments	133	64	155	(85)	17
Tax	165	203	38	(779)	97
Restructured & Others	(26)	213	(79)	442	35
<b>Total Provision &amp;Contingency</b>	<b>1525</b>	<b>1415</b>	<b>1467</b>	<b>5552</b>	<b>1590</b>



## EARNINGS PROFILE- JUNE'16

(In %)

Parameters	Q1FY16	Q2FY16	Q3FY16	Q4Y16	Q1FY17
NIM - Domestic	2.35	2.38	2.29	2.34	2.29
NIM - Global	2.21	2.24	2.16	2.19	2.15
ROAA	0.36	0.39	0.06	(0.52)	0.17
ROE (Annualized)	7.01	7.14	5.15	(10.69)	3.50
Cost-Income Ratio (Cumulative)	44.80	47.27	49.45	50.65	52.74



# COST AND YIELD TRENDS

(In %)

	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16
Cost of Deposits	7.12	7.07	7.01	6.94	6.45
Cost of Funds	6.41	6.39	6.90	6.31	5.86
Yield on Advances	10.22	10.18	9.92	9.71	9.15
Yield on Funds	8.28	8.30	8.12	8.11	7.58
Yield on Investments	7.97	7.95	7.93	7.92	7.92



# INVESTMENT CLASSIFICATION

Amt. in Rs. Crore

Parameters	JUN'15	% Share in Total Portfolio	MAR'16	% Share in Total Portfolio	JUN'16	% Share in Total Portfolio
SLR	128197	86%	118091	83%	108190	83%
Non SLR	20765	14%	23661	17%	21982	17%
Total (Domestic)	148962	100%	141752	100%	130171	100%
Held For Trading	300	0.2%	293	0.21%	192	0.15%
Available For Sale	48188	32.2%	39149	28%	41277	32%
Held To Maturity	101089	67.6%	102868	72%	89186	68%
Modified Duration	4.41	--	4.71	--	4.61	--
Total (Global)	149577	100%	142309	100%	130655	100%





# ASSET QUALITY



# ASSET QUALITY

Amt. in Rs. Crore

PARTICULARS	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16
Gross NPA	13081	14021	19813	31638	32334
Gross NPA Ratio (%)	3.98	4.27	5.84	9.40	9.71
Net NPA	8888	9383	12940	20833	21494
Net NPA Ratio (%)	2.74	2.90	3.90	6.42	6.69
Cash Recovery (cumulative)	1056	2266	3383	4758	918

Cash Recovery of Rs. 918 Crore (excluding intra quarter recovery of Rs.235 Crore)  
during the Q1 FY 2016-17



# NPA COMPOSITION

Amt. in Rs. Crore

Parameters	JUN'15	SEPT'15	DEC'15	MAR'16	JUN'16
Gross Advances	328938	328387	339411	336548	333121
Sub-Standard	5827	6551	9163	17390	17624
Doubtful	7254	7470	10650	14248	14710
Loss	NIL	NIL	Nil	Nil	Nil
Provision Coverage Ratio(%)	59.02	59.81	53.96	50.11	50.82



# Gross NPA Movement (Global)

(Rs.in crore)

PARTICULARS	31.03.2014	31.03.2015	30.06.2015	31.3.2016	30.6.2016
Opening Gross NPA	6260	7570	13040	13040	31638
<b>Additions</b>					
i) Slippage	8443	10870	2519	24724	3230
ii) LC devolved in existing NPA a/cs					648
<b>Sub Total</b>	<b>14703</b>	<b>18440</b>	<b>15559</b>	<b>37764</b>	<b>35516</b>
<b>Less: Reduction (a+b+c)</b>	<b>7133</b>	<b>5400</b>	<b>2478</b>	<b>6126</b>	<b>3182</b>
a. Recovery for Movement (excl recovery in W/O a/cs, & U/A int.)	2689	1896	376	1279	412
b. Upgradation	2853	2031	802	1460	1426
c. Write Off (Incl. Addn Prudential W / O)	1591	1473	1300	3387	1344
<b>Gross NPA - Closing Balance</b>	<b>7570</b>	<b>13040</b>	<b>13081</b>	<b>31638</b>	<b>32334</b>
Gross Advances	303431	334947	328938	336548	333121
Gross NPA %	2.49	3.89	3.98	9.40	9.71
Net NPA	5965	8740	8888	20833	21494
Net NPA %	1.98	2.65	2.74	6.42	6.69
Total Cash Recovery (incl.rec. in Wr.-off a/cs, recovery in Current Year slippage & U/A interest)	5494	5993	1056	4758	918 *
Recovery under Loss Assets ( Loss assets as at 31.03.2016 – Rs.6285 Cr.)	754 (18.06%)	666 (15.91%)	37 (0.75%)	461 (9.40%)	61 (0.97%)
Recovery in Technically written off a/cs (Tech. written off amount as at 31.03.2016 – Rs.9936 Cr.)	1247 (16.80%)	1351 (18.29%)	115 (1.55%)	617 (8.31%)	147 (1.48%)

\* Excluding intra quarter Recovery of Rs. 235 crores.



## SECTOR-WISE NPA SLIPPAGES

Amt. in Rs. Crore

SECTOR	Q1 FY16	Q2 FY16	Q3 FY16	Q4 FY16	Q1 FY17	% to total Slippages
Micro & Small Ent.	906	738	1006	990	1346	34.71
Agriculture	443	304	326	538	602	15.52
Other Priority Sector	204	165	166	107	382	9.85
<b>Total Priority Sector</b>	<b>1553</b>	<b>1207</b>	<b>1498</b>	<b>1635</b>	<b>2330</b>	<b>60.08</b>
Medium Industries	219	178	229	409	221	5.70
Large Industries	392	429	2075	11417	1099	28.34
Other Non-Priority	291	364	263	777	211	5.44
<b>Total Non-Priority</b>	<b>902</b>	<b>971</b>	<b>2567</b>	<b>12603</b>	<b>1531</b>	<b>39.48</b>
<b>Total (Domestic)</b>	<b>2455</b>	<b>2178</b>	<b>4065</b>	<b>14238</b>	<b>3861</b>	<b>99.56</b>
Overseas	64	24	1337	364	17	0.44
<b>Total (Global)</b>	<b>2519</b>	<b>2202</b>	<b>5402</b>	<b>14602</b>	<b>3878</b>	<b>100.00</b>



## SECTOR- WISE NPA OUTSTANDING

Amt. in Rs. Crore

SECTOR	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16
Micro & Small Enterprises	3497	3913	4472	4663	5076
Agriculture	1618	1689	1906	2159	2401
Other Priority Segments	486	539	579	588	664
Medium Enterprises	940	1151	1321	1483	1505
Large Industries	4801	4788	7916	18037	18303
Other Non-Priority Segments	1739	1940	3619	4708	4385
Total	13081	14021	19813	31638	32334



# SECTORAL CONTRIBUTION OF NPA

Amt. in Rs. Crore

Particulars	JUN'15	SEP'15	DEC'15	MAR'16	JUN'16
Gross Advances	328938	328387	339411	336548	333121
Gross NPA	13081	14021	19813	31638	32334
Gross NPA %	3.98	4.27	5.84	9.40	9.71
Priority Sector Advances	121978	139021	142652	147771	147681
PS as % to Gross Advances	37.08	42.33	42.03	43.91	44.33
Total PS NPA	5601	6141	6957	7411	8141
Total PS NPA%	4.59	4.42	4.88	5.01	5.51
Share of PS NPA to Gross NPA	42.82	43.80	35.11	23.42	25.18
Agriculture NPA	1618	1689	1906	2159	2401
Agriculture NPA%	2.66	2.66	2.93	3.21	3.46
MSE NPA	3497	3913	4472	4663	5076
MSE NPA %	7.69	8.29	9.26	9.16	10.22
Other Priority NPA	486	539	579	588	664
Other Priority NPA %	3.12	1.91	1.97	1.97	2.32



# RESTRUCTURED ASSETS

Amt. in Rs.Crore

## Restructured during the year (Standalone year wise)

Particulars	F/Y 2014-15	F/Y 2015-16	F/Y 2016-17(Q1)
	Amount	Amount	Amount
Total Restructured	6821	1344	11
Of which Standard	6130	944	00
NPA	691	400	11

## Outstanding during the year

Particulars	F/Y 2013-14	F/Y 2015-16	F/Y 2016-17(Q1)
	Amount	Amount	Amount
Total Restructured	28371	23227	23407
Of which Standard	22491	13045	13404
NPA	5880	10182	10003





# RESTRUCTURED ASSETS

Amt. in Rs.Crore

Particulars	F/Y 2014-15	F/Y 2015-16	F/Y 2016-17(Q1)
Gross Advances	334947	336545	333121
Restructured Assets	28371	23227	23407
% of Std. Restructured Assets to total Adv	6.71	3.88	4.02
% of Total Restructured Assets to total Adv	8.47	6.90	7.03
CDR	10490	8990	9647
% of CDR to Total Restructured Adv	36.97	38.70	41.21
NON-CDR	17881	14237	13760
% of Non CDR to Total Restructured Adv	63.03	61.30	58.79



# Sector wise Cumulative Restructured accounts

Amt. in Rs.Crore

Sector	F/Y 2014-15	F/Y 2015-16	F/Y 20165-17(Q1)
	Amt	Amt	Amt
Agriculture	470	374	346
MSME	1509	1671	1615
Housing Loans	525	276	253
Large Advance	25470	20721	21010
Others	397	185	183
Total	28371	23227	23407



## Sector wise Restructured accounts for Q1 FY16

Amt. in Rs.Crore

Sector	Q1 FY17	
	A/cs	Amt.
Agriculture	125	2.90
MSME	295	5.00
Housing Loans	42	3.24
Large Advance	00	0.00
Others	61	0.30
<b>Total</b>	<b>523</b>	<b>11.44</b>



## RESTRUCTURED ASSETS

Amt. in Rs.Crore

<b>Particulars</b>	<b>FY 2014-15</b>	<b>FY 2015-16</b>	<b>FY 2016-17(Q1)</b>
	<b>As on 31.03.2015</b>	<b>As on 31.03.2016</b>	<b>As on 30.06.2016</b>
<b>CDR</b>	<b>10490</b>	<b>8990</b>	<b>9647</b>
<b>NON CDR</b>	<b>17881</b>	<b>14237</b>	<b>13760</b>
<b>Total</b>	<b>28371</b>	<b>23227</b>	<b>23407</b>



# SECTOR WISE RESTRUCTURED ACCOUNTS

Amt. in Rs.Crore

Name of the Sector Details of restructured Accounts	As on 30 <sup>th</sup> June 2016		
	No. of a/cs	Amnt	% to cumulative Outstanding Amt.
<b>INFRASTRUCTURE</b> (a+b+c+d+e+f+g+h)	114	9289	39.69
Of Which Power			
POWER (a+b+c+d)	44	5170	22.09
State DISCOMS (a)	06	1636	6.99
State Transmission (b)	0	0	0
State Generation (c)	0	0	0
Private (d)	38	3534	15.10
Of Which ROADS (e)	46	1963	8.39
Of Which PORTS (f)	5	261	1.11
Of Which AVIATION (g)	3	1023	4.37
Of Which TELECOMMUNICATION(h)	16	872	3.73
MINING	30	30	0.13
IRON AND STEEL	149	3136	13.40
TEXTILE	464	1802	7.70
ENGINEERING	294	962	4.11
PHARMACEUTICAL	44	397	1.70
CEMENT	19	349	1.49
HARDWARE	25	78	0.34
SHIPPING	09	03	0.01
EDIBLE OIL	21	118	0.51
AGRICULTURE	6384	346	1.48
EDUCATION	0	0	0.00
HOUSING	3994	253	1.08
CHEMICAL	25	38	0.16
CONSTRUCTION	120	3487	14.90
OTHER INDUSTRIES	450	1571	6.70
OTHER SERVICES	6865	1548	6.60
<b>TOTAL</b>	<b>19007</b>	<b>23407</b>	<b>100.00</b>



# CAPITAL ADEQUACY -BASEL III

**Comfortable  
Capital  
Adequacy  
Ratio**

- **CRAR of 12.11% at June 2016**
- **CET ratio at 8.21% vs. 5.5% norm**
- **Tier I ratio at 8.83% vs. 7% norm**
- **Tier II ratio at 3.28%**
- **Govt. shareholding at 66.30%**

**Sufficient headroom available for raising further capital**



# CAPITAL ADEQUACY - BASEL III

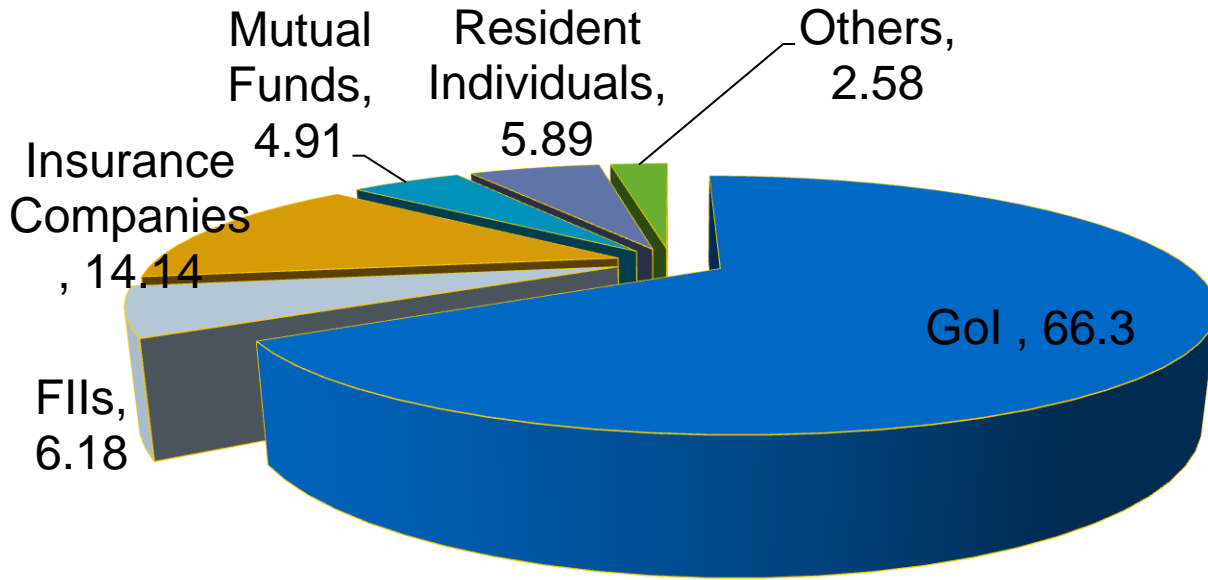
Amt. in Rs. Crore

Particulars	BASEL III				
	JUN'15	SEPT'15	DEC'15	Mar'16	JUN'16
Risk-weighted Assets	349640	346722	344773	333869	331454
Tier I Capital	28966	29906	29915	29372	29276
Tier I Ratio%	CET: 7.65% AT I: 0.64% Tier I:8.28%	CET: 7.98% AT I: 0.65% Tier I:8.63%	CET:8.03% AT1:0.65% Tier I:8.68%	CET:8.18% AT1:0.62% Tier I:8.80%	CET:8.21% AT I:0.62% Tier I:8.83%
Tier II Capital	8630	8362	9879	7633	10854
Tier II Ratio(%)	2.47	2.41	2.86	2.28	3.28
Total Capital	37597	38268	39793	37005	40130
CRAR%	10.75	11.04	11.54	11.08	12.11



# SHAREHOLDING PATTERN

As on June 30, 2016



■ Govt  
 ■ FII's  
 ■ Insurance Companies  
 ■ Mutual Funds  
 ■ Resident Individuals  
 ■ Others

<b>Govt.</b>	<b>66.30</b>
FII's	6.18
Insurance Companies	14.14
Mutual Funds	4.91
Resident Individuals	5.89
Others	2.58





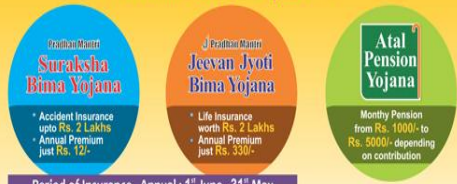
# FINANCIAL INCLUSION

Amt. in Rs. Crore



**Pradhan Mantri  
Jan Dhan Yojana**

Prime Minister's Social Security Schemes



Period of Insurance, Annual: 1<sup>st</sup> June - 31<sup>st</sup> May

Your bank account is now  
key to security as well



## Progress Under Pradhan Mantri Jan Dhan yojana (PMJDY)

Parameters	As at 30.06.2016
Accounts opened till 30.06.2016	76.10 lacs
Deposits	Rs.1348 Cr
RuPay cards issued	71.61 lakhs
Aadhar Seeding	42.97 lakhs
Villages Covered	10049
Sub Service Areas	3962
Urban Wards	3371

## Progress Under PMSBY, PMJJBY AND APY SCHEMES

Scheme name	As at 30.06.2016
Pradhan Mantri Suraksha Bima Yojana (PMSBY)	37.03 lakhs
Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY)	20.02 lakhs
Atal Pension Yojana (APY)	0.73 lakhs

## Progress Under MUDRA yojana (PMMY)

Category	As at 30.06.2016		
	No of A/cs	Sanc. Amount	Outstanding Amt
Shishu (< Rs.50K)	47089	158.49	153.12
Kishor (Above Rs.50K- Rs.5.00 Lacs)	27658	493.41	439.78
Tarun (Above Rs.5.00 lacs to Rs.10.00 lacs)	3269	236.08	180.81
<b>Total</b>	<b>78016</b>	<b>887.93</b>	<b>773.71</b>









## IMPORTANT CUSTOMER-FRIENDLY TECHNOLOGY INITIATIVES IN Q1FY17

- Aadhaar seeding through BC Terminal
- Renewal of Subscription for Social Security Schemes (PMJJBY/PMSBY)
- Mobile Banking Registration through ATMs
- Missed Call / SMS Based ePass Sheet generation
- SMS/Email Alerts to customers intimating to submit RC Copy/Insurance for the vehicle loans, tax paid receipt/certificate for the mortgaged property.
- SMS/Email Alerts to NPA Borrowers intimating them to regularize overdues in accounts.



# SUBSIDIARIES & JVs

SUBSIDIARIES & JVs	% STAKE
 <p><b>Canbank Venture</b> Creating Value</p>	100%
 <p><b>CanFinHomes Ltd</b> (Sponsor: <b>CANARA BANK</b>) <b>HOME LOANS ♦ DEPOSITS</b> <i>Translating Dreams into Reality</i></p>	43.45%
 <p><b>CANBANK COMPUTER SERVICES LIMITED</b></p>	69.14%
 <p><b>CANBANK FACTORS LTD.</b></p>	70%

SUBSIDIARIES & JVs	% STAKE
 <p><b>CANARA ROBECO</b> Mutual Fund</p>	51%
 <p><b>Canara Bank Securities Ltd</b> A SUBSIDIARY OF CANARA BANK (FORMERLY: GILT SECURITIES TRADING CORPORATION LTD.)</p> 	100%
 <p><b>Canara HSBC</b> </p>  <p><b>OBC</b> सं. बी. सी.</p>	51%
Life Insurance	
<p><b>COMMERCIAL INDO BANK LLC</b> (JOINT VENTURE WITH STATE BANK OF INDIA)</p>	40%

CANBANK FINANCIAL SERVICES LIMITED (CANFINA) 100% subsidiary-is confining its activities to legal matter .



## MAJOR AWARDS/ACCOLADES IN Q1FY17



- ‘Best Strategy in HR’ & ‘Training Excellence’ - Gold Awards, in 6th Annual Greentech HR Award 2016.



- SKOCH Order of Merit’ Award for initiatives under Financial Inclusion.



- ‘Special Award for the Best Financial Institution-Gold’ for 7th year in succession by Federation of Karnataka Chamber of Commerce & Industry (FKCCI).



- ‘MasterCard Innovation Award’ 2015 for International Travel Prepaid Card.



- ‘VISA’ Award for achieving a key monthly spends milestone on VISA Debit Cards.



# **BUSINESS STRATEGY**



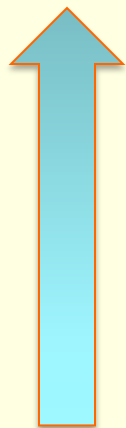
# Major Organizational Restructuring: To Drive Growth with more Connect with “Branches and Customers”

**2 Tier Structure for  
wholesale Banking**



**HEAD OFFICE**

(Prime Corporate Credit Wing)



**PRIME CORPORATE BRANCHES (12)**

**4 Tier Structure for  
Retail Banking**



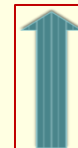
**HEAD OFFICE**



**CIRCLE OFFICE (21)**



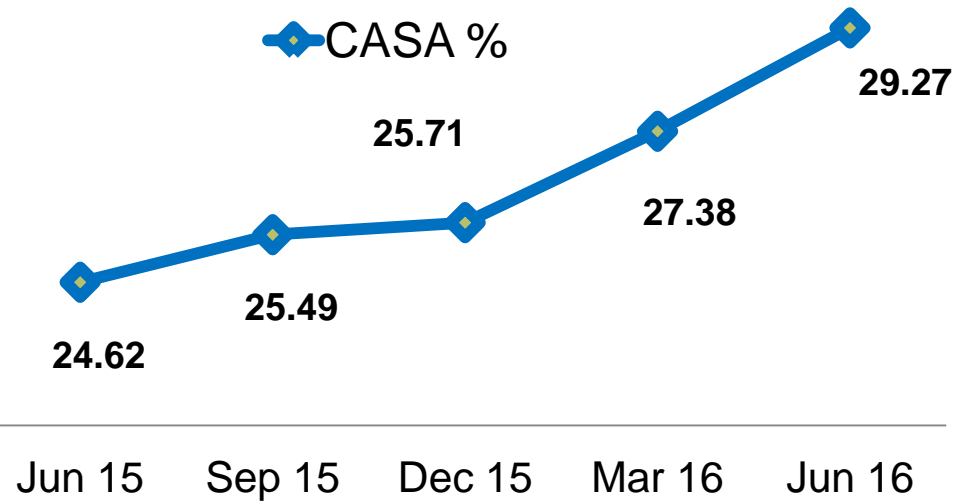
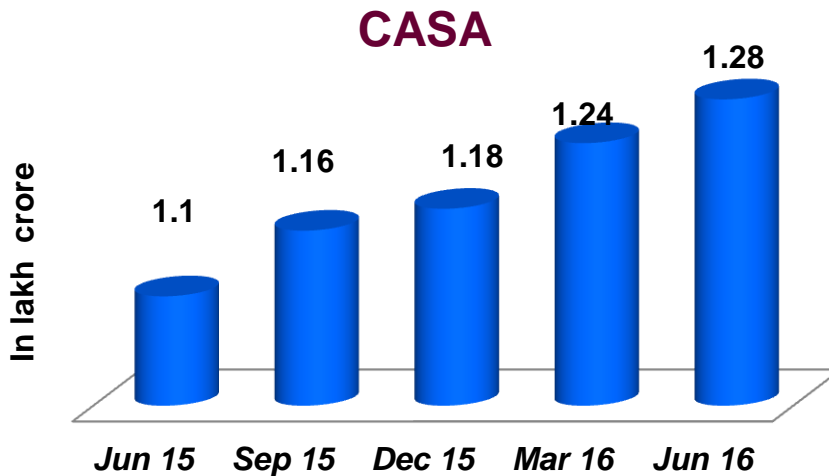
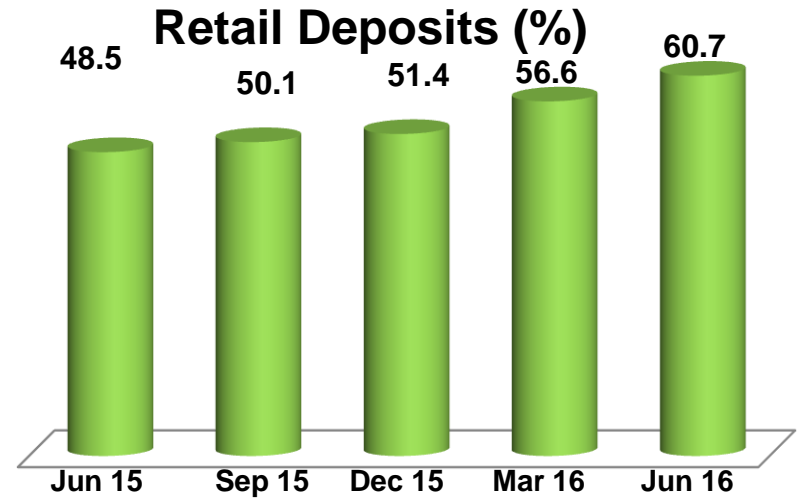
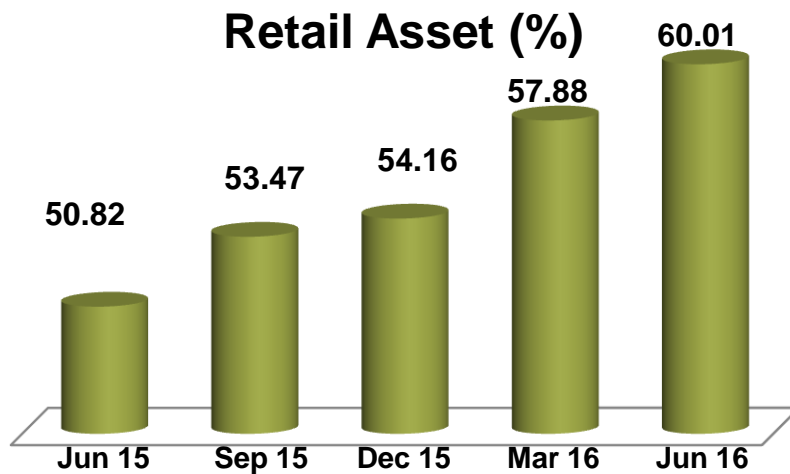
**REGIONAL OFFICE (118)**



**BRANCHES (5835)**



# FOCUS ON RETAIL BUSINESS





# Major Branch Transformation for better Customer Service & Business Growth

Star Level	No of branches
5 Star	101
4 Star	49
3 Star	202
2 Star	308
1 Star	141
<b>Total</b>	<b>801</b>

## Three fold focus :

- ✓ Channel Excellence - Branch Transformation & New Channel Excellence
- ✓ Strengthening Core Business - CASA & Fee Based Income
- ✓ Process Excellence - Operating Model optimization & process

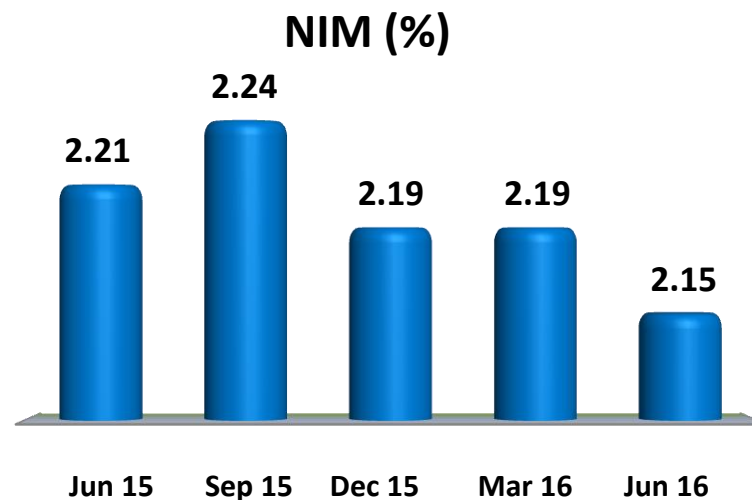
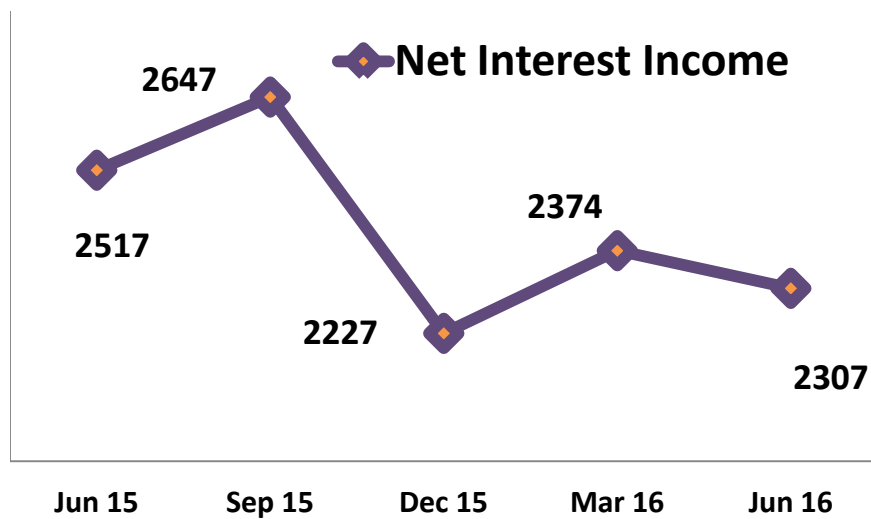
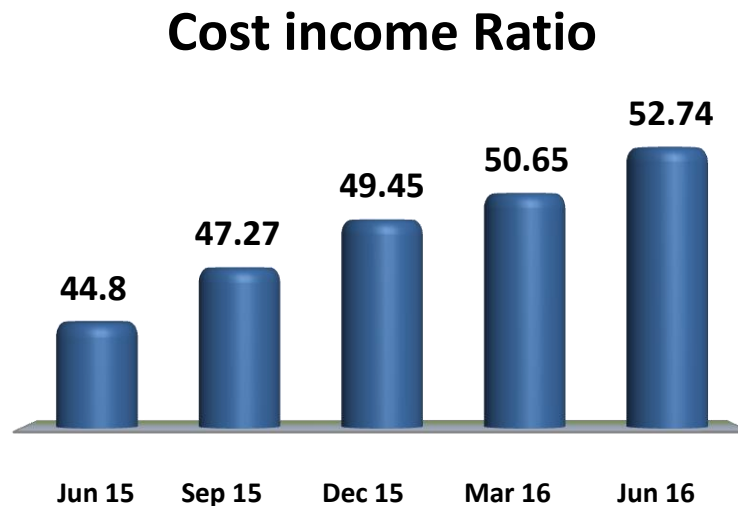
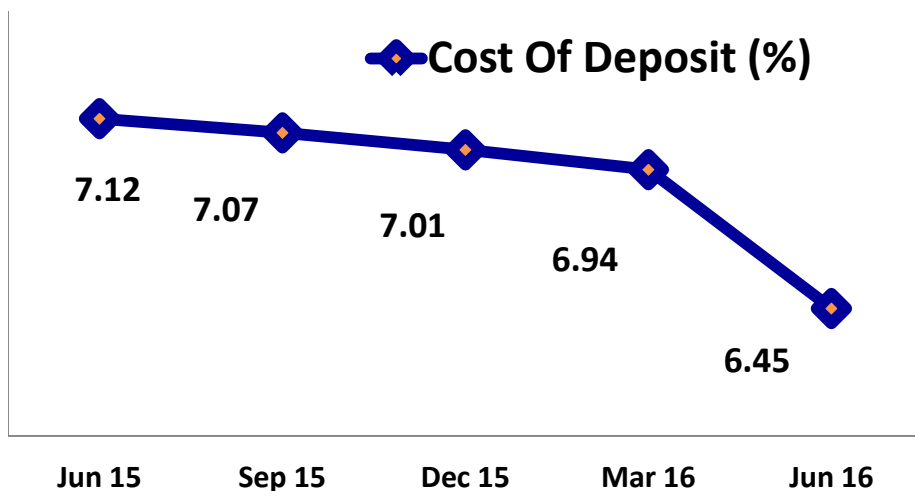
## Branch Transformation:

- ✓ Better Branch Layout & customer service for customer's delight
- ✓ Quality service delivery & reduction in service time for customers
- ✓ Promoting transactions on machines and alternate channels
- ✓ Inculcating sales culture



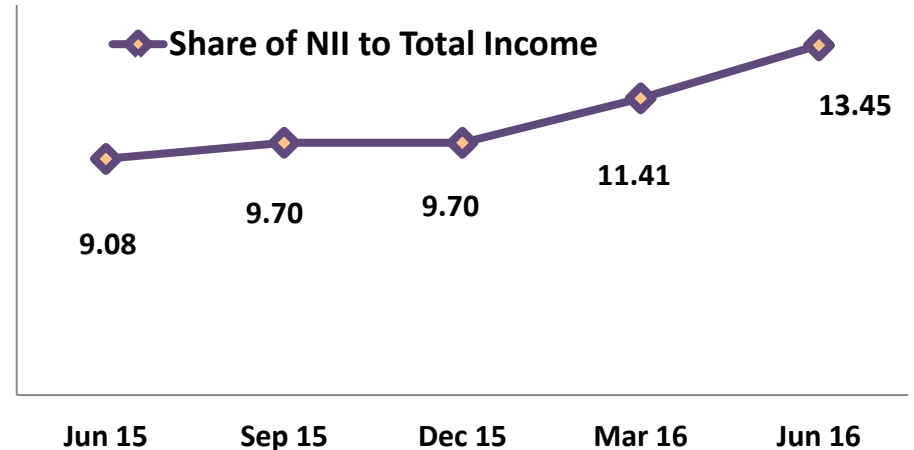
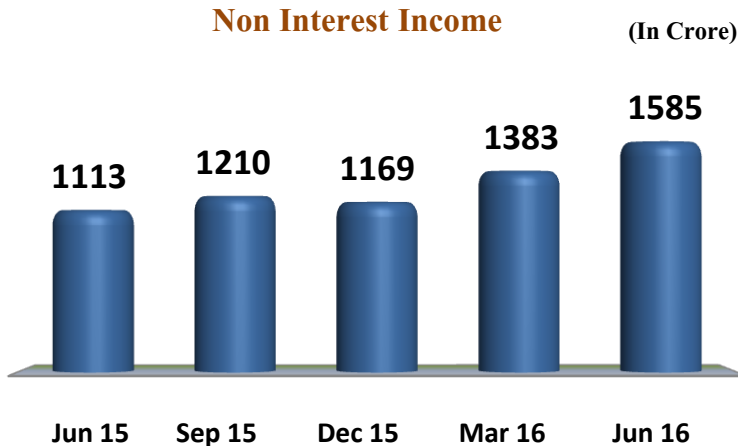


# Thrust on Increasing Income & Reducing Cost





# Improving Non Interest Income



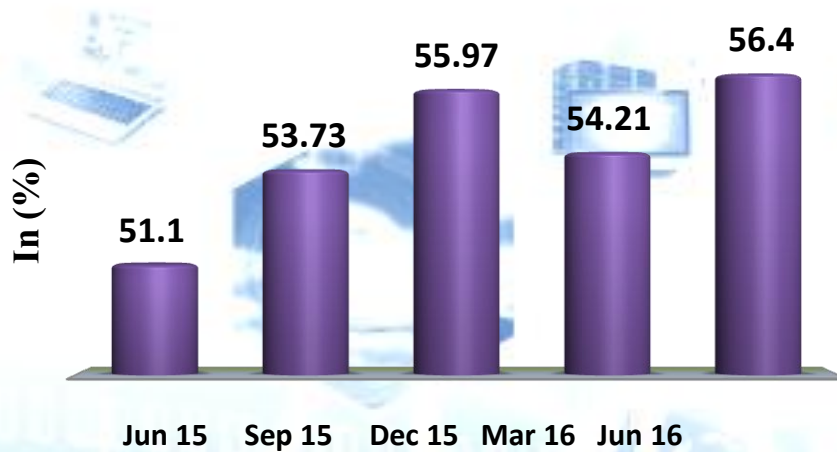
- To garner new business under LC / BG.
- Recovery in written off accounts.
- Improving Government Business .
- Income from third party products.

- Focusing on Locker income.
- Enhancing Card business income.
- Syndication, Project appraisal, Merchant banking etc. for new avenues in fee income

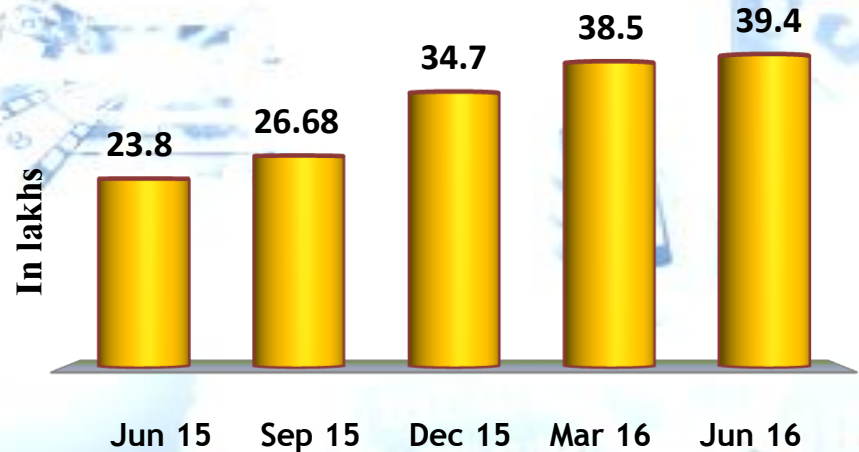


# Enhancing Digital Footprints

## E-Trasactions



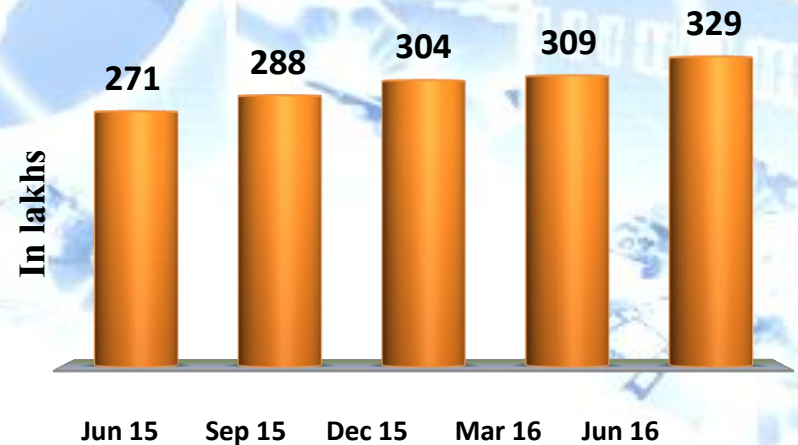
## Mobile Banking



## Net Banking Customers



## Debit Card Customers





# Recovery & NPA Management

Maximum thrust on Recovery and NPA management

- ➔ Mission Samadhan- Conducting Recovery Meets / Adalats / Mega Adalats besides regular Recovery Camps at branch/Circle and RO level.
- ➔ One Time Settlement and follow up the OTS permitted accounts closely for recovery.
- ➔ Exclusive monitoring of small value NPA (upto Rs.10 lakhs) & newly slipped accounts.
- ➔ Separate Division for Asset Recovery Management Branches.
- ➔ To utilize of Business Correspondents as Resolution Agents for recovery.
- ➔ To empanel Resolution Agents for recovery of high value NPAs.
- ➔ Increasing number of Recovery & Seizure Agents in each District.



# EXPANDING THE REACH

Particulars	JUNE'15	MAR'16	JUNE'16
Branch Network	5708	5849	5855
ATM Strength	9039	9251	9657
Debit Card (In Lakh)	271	319	329

<i>E-Lounges</i>	<b>172</b>
------------------	------------

**5847 domestic  
Branches**

**8 overseas branches at  
Johannesburg, New  
York, London,  
Leicester, Shanghai,  
Manama, Hong Kong &  
Dubai**

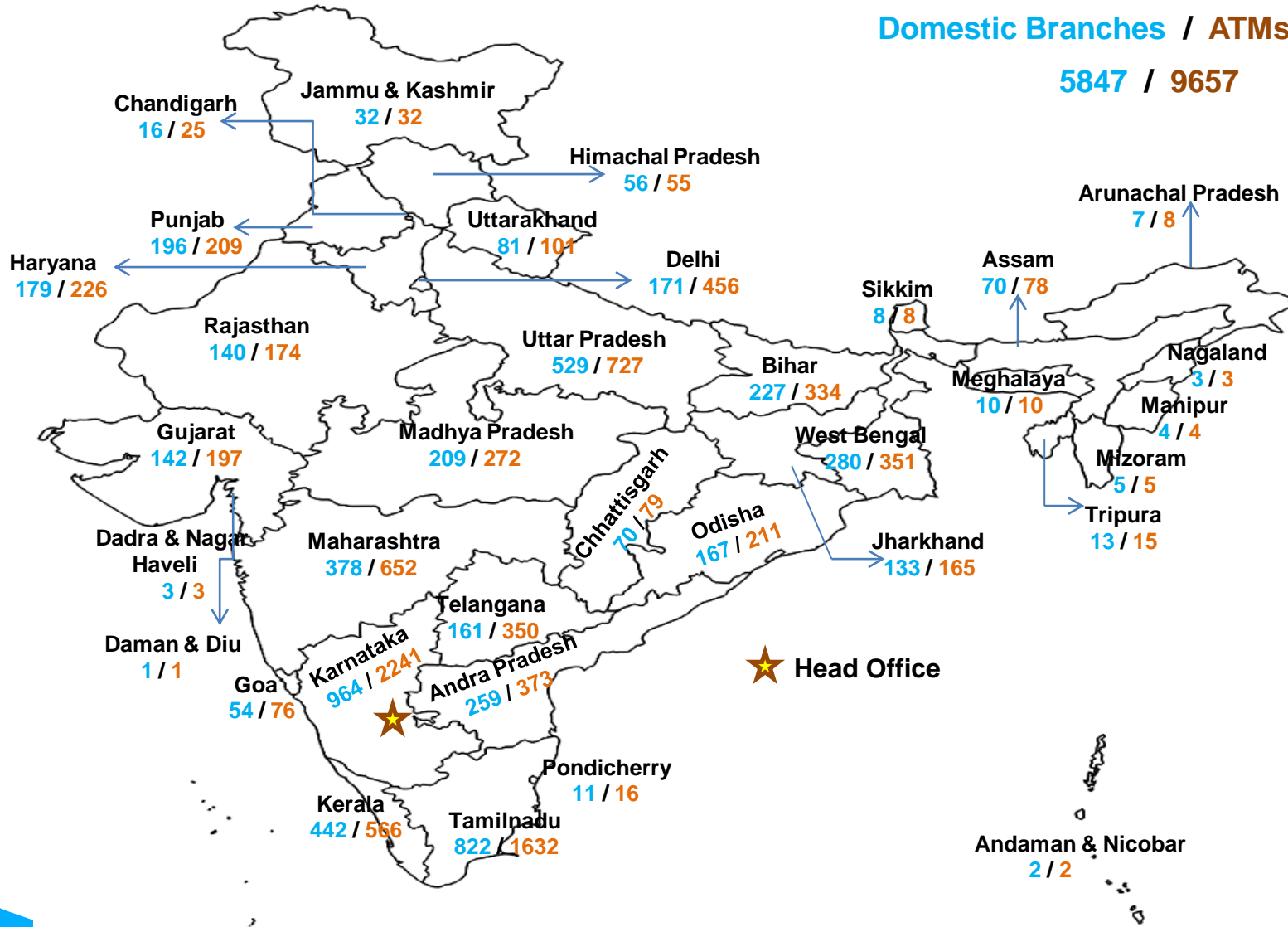
Population group	No. of branches	% to total
Rural	1854	31.71
Semi-Urban	1819	31.11
Rural + Semi-Urban	3673	62.82
Urban	1138	19.46
Metro	1036	17.72
<b>TOTAL Domestic</b>	<b>5847</b>	<b>100</b>



# Expanding the Reach...

Domestic Branches / ATMs

5847 / 9657



★ Head Office



# EXPANDED CLIENTELE BASE

(In Lakhs)

	JUN'15	MAR'16	JUN'16	Y-o-Y Increase	Y-o-Y Growth (%)
Clientele Base	675	725	736	61	9
No. of Deposit A/cs	600	644	654	54	9
No. of Borrowal A/cs	75	81	82	7	9

**7.36 crore Strong Clientele Base**

**61 lakhs Clientele accounts added y-o-y.**



# GOALS - MARCH 2017

Goals

## Thrust on Retail Business & Asset Quality-

- **CASA & Retail deposits**
- **Retail credit**
- **Fee income**
- **Containing NPA**
- **Recovery & Upgradation**
- **Improving operational financial ratios- NIM, RoA, RoE and Cost-to-Income.**



केनरा बैंक  
(भारत सरकार का उपक्रम)



Canara Bank  
(A Government of India Undertaking)  
Together We Can



*Thank You*