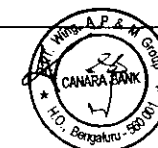


Sr No	Page No	Section	Description	Query	Clarifications
1	9	7. Project Scope of Empanelment:	7.3. Geographical scope of project: Bengaluru and Mumbai	Does the bank want to deploy the deception solution in only the DC, or is the DR environment included in scope? Reason: The scope of work will help OEM to understand the scalability and limitation of proposed solution	The Solution has to be deployed in both DC & DR.
2	9	7. Project Scope of Empanelment:	7.3. Geographical scope of project: Bengaluru and Mumbai	Does the bank want to deploy the deception solution in each regional offices ? If so, please provide the number of regional offices ? Reason: The scope of work will help OEM to understand the scalability and limitation of proposed solution	All 50000+ endpoints including Circle Offices / Regional Offices / Branches Further details will be shared in RFQ
3	9	7. Project Scope of Empanelment:	7.3. Geographical scope of project: Bengaluru and Mumbai	Does the bank want to cover all endpoints with the solution? If so, please provide the total number of endpoints. Reason: The scope of work will help OEM to understand the scalability and limitation of proposed solution	All 50000+ endpoints Further details will be shared in RFQ
4	22	Annexure-3 Eligibility Criteria Criteria no. 5	<u>Eligibility Criteria:</u> Bidder and OEM should have direct support office in Bangalore. <u>Documents to be submitted:</u> The Bidders and OEM to furnish their details such as Office address, Contact person name, Phone No, Mobile No, Email. Number and Level of Technical working at Bengaluru Office.	We request the bank to change the clause for the Bidder/OEM having a direct office in Bangalore. We request to modify this clause to make eligibility criteria generic for maximum participation.	<u>Eligibility Criteria is modified as under:</u> Bidder and OEM should have R&D/direct support centre in either Bangalore or Mumbai. <u>Documents to be submitted:</u> The Bidders / OEM to furnish their details such as Office address, Contact person name, Phone No, Mobile No, Email. Number and Level of Technical working at Bengaluru Office as per Annexure-7.



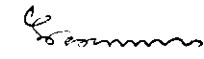
Sr No	Page No	Section	Description	Query	Clarifications
5	27	Annexure 7	<u>Office Details</u>	Kindly confirm if Resident Support centers will be considered? Our proposed OEM has L1, L2 and L3 support distributed in different parts of the country to provide quick TAT to existing customers .	The query is aligned with relaxation given to query No.4
6	30	Annexure 10 Scope of Work	<u>Features - Honeypot Service</u>	Kindly confirm if the bank prefers a subscription/OPEX or CAPEX model In the case of OPEX the bank can decide to terminate the contract within 3 months notice after completion of two years.	CAPEX
7	NA	NA	Additional Clarification	What is the total count of VLANs for deployment of network level decoys?	Broad scope of work will be given in RFQ
8	NA	NA	Additional Clarification	What are the total count of high value targets (HVT) endpoint systems?	Broad scope of work will be given in RFQ
9	NA	NA	Additional Clarification	How many Internet facing honeypots sites are to be deployed? One of the best use cases for honeypots are on the Internet as decoy web-servers. Deploying honeypots on unused subdomains can help detect attacker reconnaissance activities and their methodology, providing private threat intelligence.	Broad scope of work will be given in RFQ
10	NA	NA	Additional Clarification	Should the proposed deception solution support to creation of application decoys like SWIFT / NEFT / RTGS / CORE Banking	Broad scope of work will be given in RFQ
11	22	Annexure-3 Eligibility Criteria	<u>Eligibility Criteria:</u> Bidder/OEM should have implemented the proposed Solution in at least 2 BFSI organizations, one out of which should be Commercial Banks in India or Global Bank Overseas in last 3 years (i.e. from 01/1/2015 to 30/12/2017). <u>Documents to be submitted:</u> The Bidders/OEM must produce Order copy /Reference Letter duly mentioning solution name from their Customers.	Requested to modify the clause as Bidder /OEM should have implemented the proposed Solution in at least 2 enterprise organizations, one out of which should be from the BFSI segment in last 3 years (i.e. from 01/1/2015 to 30/12/2017	<u>Eligibility Criteria is modified as under:</u> Bidder/OEM should have implemented the proposed Solution in at least 2 enterprise organizations, one out of which should be from the BFSI segment in last 3 years (i.e. from 01/1/2015 to 30/12/2017). <u>Documents to be submitted:</u> The Bidders/OEM must produce Order copy /Reference Letter duly mentioning solution name from their Customers.



Pre Bid Queries Replies to EOI 01/2018-19 dated 13/04/2018 for Request for Expression of Interest for Empanelment of vendors for advanced threat detection solution

Sr No	Page No	Section	Description	Query	Clarifications
12	22	Annexure-3 Eligibility Criteria Criteria no. 8	<u>Eligibility Criteria:</u> The proposed solution must be listed by the Gartner either in the magic quadrant or as a cool vendor. <u>Documents to be submitted:</u> The bidder must produce the related and relevant documentary proof.	Please note that attivo do not have a document from Gartner that can be shared as they don't offer rights for distribution. We request Canara bank to use your access to Gartner website and validate.	Yes it can be validated by us.
13	9	8. Empanelment Procedure:	Additional clause	We request bank to include the POC as a mandatory evaluation criteria	Broad scope of work will be given in RFQ
14	9	8 Empanelmant procedure	Additional clause	We request bank to make T1/L1 as a criteria to select the bidder where the maximum weightage to be given to technical capability of proposed solution.	Broad scope of work will be given in RFQ

Place: Bangalore
Date: 24/04/2018


 Deputy General Manager
