

(HEAD OFFICE: BANGALORE)

REQUEST FOR EXPRESSION OF INTEREST FOR EMPANELMENT OF NETWORK INTEGRATORS FOR SUPPLY, INSTALLATION & COMMISSIONING OF LAN/WAN DEVICES AND COMMISSIONING & MAINTENANCE OF LAN/WAN CONNECTIVITY LINKS ON LEASED LINE/ISDN/CDMA/MPLS LINK IN OUR BANK

EOI REFERENCE NO. : EOI - 02/2012-13

DATE OF EOI DOCUMENT : 22-06-2012

DATE OF PRE-BID MEETING : 05-07-2012

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ISSUED BY : THE DEPUTY GENERAL MANAGER

CANARA BANK

ASSET PROCUREMENT & MANAGEMENT GROUP

DIT-WING, HEAD OFFICE,

NAVEEN COMPLEX, 14, M G ROAD,

BANGALORE - 560 001.

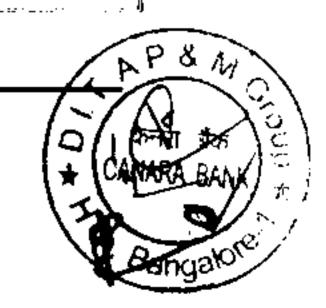
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(Senior Manager, Asset Procurement & Management Group)

The cost of EOI document is ₹10,000/- This document can be downloaded from Bank's website www.canarabank.com. In that event, the suppliers should pay the cost of the tender document by means of DD drawn on any scheduled Bank for ₹10,000/- in favour of Canara Bank, payable at Bangalore and enclose the same to EOI





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CALENDER OF EVENTS

Sl No	EVENT	DATE
1	Date of Issue	22.06.2012 FRIDAY
2	Date of Submission of Queries for Pre Bid Meeting	04.00 PM, 02.07.2012 MONDAY
3	Date of Pre Bid Meeting	03.00 PM, 05.07.2012 THURSDAY
4	Date of Submission of EOI	03.00 PM, 24.07.2012 TUESDAY
5	Date of Opening of EOI	03.30 PM, 24.07.2012 TUESDAY



REQUEST FOR EXPRESSION OF INTEREST FOR EMPANELMENT OF VENDORS FROM LEADING NETWORK INTEGRATORS FOR SUPPLY, INSTALLATION & COMMISSIONING OF LAN/WAN DEVICES AND COMMISSIONING & MAINTENANCE OF LAN/WAN LINKS ON LEASED LINE/ISDN/CDMA/MPLS LINK IN OUR BANK

INTRODUCTION

CANARA BANK, a premier Indian Public Sector Bank having Pan India presence, invites Expression of Interest for empanelment from leading Network Integrators for Supply, Installation & Commissioning of Network Devices across the country and Commissioning & Maintenance of LAN/WAN links on Leased Line/ISDN/CDMA/MPLS link in our Bank. Assignment involves, Supply, Installation & Commissioning of LAN/WAN devices and Commissioning & Maintenance of LAN/WAN links on Leased Line/ISDN/CDMA/MPLS link, providing technical solution, network integration with existing Networking architecture & WAN devices like Routers, Switches etc to our corporate network.

Canara Bank invites reputed vendors having office at Bangalore to submit their "Expression of Interest" who fulfill the eligibility criteria as given below for providing turnkey Network integration services.

A vendor submitting the proposal in response to this EOI shall hereinafter be referred to as Bidder.

Bidders with following credentials shall only respond to this invitation:

A. ELIGIBILITY CRITERIA

SI. No	Eligibility Criteria	Documents to be submitted with this EOI
1.	The bidder should have Office in India and one of their Offices in Bangalore with minimum 3 years' experience (up to 31-03-2012) in doing Network integration related business.	Certificate. The registration no. of the firm
2.	The bidder should have their support centers in top 100 business centers of the Bank in the Country. In case the bidder is not having support centers at all locations an undertaking to be submitted by the bidder that the support centers shall be established as per EOI Annexure V.	The details of support centers to be provided as per Annexure-V. Details should have full address, contact person name, contact no, e-mail id,
3.	The applicant must have established WAN connectivity for more than 500 locations across the country in multiple orders by using Leased Line/MPLS technology during the period of 01.04.2009 to 31.03.2012 for large corporate, Government Offices and Public Sector Units in that applicant must have established WAN connectivity for more than 150 locations across the country in a single order.	Purchase Order Copies and Satisfactory Services letter from the Customers to be produced

	Bidders shall be the Original Equipment Manufacturers (OEM) of Network integration business. (OR)	If the bidder is Manufacturer, they should have manufacturing and testing facilities of international standards and should enclose the details of locations where the manufacturing and testing facilities are available.
4.	An authorized dealer	If the bidder is an Authorized Dealer, an Authorization letter from the leading OEMs of LAN & WAN Network devices to deal/market their product in India and it should be valid for a minimum period of ONE year from the date of submission of Bid.
	(OR)	
	Network Integrators	If the bidder is a Network Integrators, an Authorization letter from the leading OEMs of LAN & WAN Network devices to deal/market their product in India and it should be valid for a minimum period of ONE year from the date of submission of Bid.
5.	The Bidder should have annual turnover of minimum ₹ 200 Crore for the last three financial years.	 The Bidder must produce a certificate from the Company's Chartered Accountant to this effect stating that the company has an annual turnover of minimum ₹ 200 Crore for the last three financial years. Audited balance Sheet and Financial Statements for last 3 Financial Years i.e. 2008-2009, 2009-10, 2010-11
6.	The bidder should have implemented Network cabling solutions either fiber and/or UTP conforming to standards during the period from 01.04.2009 to 31.03.2012 for large corporate, the Governments and Public Sector Units with at least 1000 LAN points of connectivity in multiple orders & in that 200 LAN points of connectivity in a single order.	Purchase Order Copies and Satisfactory Services letter from the

Further, all bidders will have to submit the following:

1	Non Interest EMD for ₹ 5,00,000/- (Refundable)	By Demand Draft favouring 'Canara Bank payable at Bangalore' or Bank Gurantee for 9 months as per Annexure VIII.	
2	Application fees for ₹ 10,000/- (Non Refundable)	By way of DD favoring "Canara Bank" payable at Bangalore.	

Please Note

- * Failure to produce the documents as necessary proof along with the EMD and Application fee while submission of EOI proposal shall render the applicant ineligible for empanelment.
- * The Bidder should submit separate DDs one each for EMD and Application Fee, if DDs are submitted.

B. SCOPE OF EMPANELMENT

- 1. The Empanelment would be for Network integration work required at Bank's Head Office and HO Annexe / Circle Offices, Data Centre / Data Recovery Centre and in Branches/offices across the country.
- 2. The Empanelment would be for a period of One year. During Empanelment period, Bank will float limited tenders amongst the qualified empanelled vendors and seek responses for various requirements. Individual tender/s will contain detailed terms and conditions, instructions, location details and scope of work.
- 3. Bank has the right to award the work to any of the empanelled vendors, depending on the exigencies of the work / procurement and also opt for open tendering process for any particular work / procurement depending on the nature and magnitude of work / procurement.
- 4. During empanelment period, Bank reserves the right to de-empanel, If the service provided by the vendor is found to be unsatisfactory or if at any time it is found that the information provided for empanelment or for any tender is false or if irregularities shown by the vendor when applying for the tenders, the Bank reserves the right to remove such vendors from the empanelled list without giving any notice to the vendor in advance. Bank's decision will be final in this regard.

C. EMPANELMENT PROCEDURE

- 1. The vendor will be empanelled as per the following process:
 - a. Vendors satisfying the eligibility criteria will be short listed and will be empanelled with the Bank after due scrutiny of documents submitted by the bidder.
 - b. The empanelment will be valid for one year or it may continue till the completion of next empanelment process.

c. Bank may seek clarifications during evaluation if required, the bidder has to respond to the bank against bank's clarifications and should submit the relevant proof/supporting documents for the clarifications if applicable.

D. INSTRUCTIONS TO THE APPLICANTS

- 1. The response should be submitted in a structured format as per the checklist appended and it should be paginated. Each page of the application should be signed by person/s on behalf of the organization having necessary Authorisation / Power of Attorney to do so, duly affixing the company seal. Applications containing false or inadequate information are liable for rejection. (Copy of Power of Attorney or Authorization Letter from the company should be furnished along with the Bid).
- 2. Any alterations, erasures, overwriting, blanking out or discrepancies in figures etc may render the EOI submission as invalid.
- 3. A pre-Bid meeting of the intending bidders will be held at 3.00 PM on Thursday, 05th July 2012 at Canara Bank, Conference Hall, II Floor, Naveen Complex, 14 M G Road, Bangalore 560 001 to clarify any point/doubt raised by them in respect of this EOI. No separate communication will be sent for this meeting. All communications regarding points requiring clarifications and any doubts shall be given in writing to the Deputy General Manager, DIT Wing, HO Bangalore by the intending bidders before 4.00 pm on Monday, 2nd July 2012. The Bank's reply for the pre-Bid queries will be published in our Bank's web site.
- 4. The Sealed envelope containing the response to EOI along with the required documents shall be superscribed on the top of the envelope "Empanelment of Network Integrated Vendors in response to EOI-02/2012-13 dated 22.06.2012". The EOI response should be deposited in the Tender Box kept at Canara Bank, DIT Wing, First floor, Naveen Complex, 14 M G Road, Bangalore 560 001, on or before Tuesday, 24th July, 2012, 03:00 pm. The responses will not be accepted directly.
- 5. The EOI responses should be addressed to:

THE DEPUTY GENERAL MANAGER
CANARA BANK
ASSET PROCUREMENT & MANAGEMENT GROUP
DIT - WING, NAVEEN COMPLEX,
14, MG ROAD, BANGALORE - 560 001

6. The EOI will be opened in the presence of the applicants on Tuesday, 24th July 2012 at 3.30 PM at Canara Bank, 2nd Floor, Conference Hall, Naveen Complex, 14 M G Road, Bangalore. The applicant's representative may be present during the bid opening at our office address mentioned above well in time along with the authorization letter in hand from the company. The applicants may note that no further notice in this regard will be given. Further, in case the Bank does not function on the aforesaid date due to unforeseen circumstances or Holiday, then the EOI will be accepted up to 03.00 PM on the immediate next working day and EOIs will be opened at 03.30 PM at the same

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venue on the same day. The response not received in conformity with the above will not be evaluated.

- 7. The short listed applicants will be notified in due course. Only shortlisted applicants will be invited to participate in the tender Supply, Installation& Commissioning of Network Devices across the country and Commissioning & Maintenance of LAN/WAN Links On Leased Line/ISDN/CDMA/MPLS Link In Our Bank. Assignment involves, supply, installation Commissioning Of LAN/WAN Devices and Commissioning & Maintenance Of LAN/WAN Links On Leased Line/ISDN/CDMA/MPLS Link, providing technical solution, network integration with existing Networking architecture & WAN devices like Routers, Switches etc to our corporate network. No interim enquiries will be entertained. The decision taken by the Bank shall be final and no representation or correspondence shall be entertained.
- 8. Canara Bank reserves the right to accept / reject any or all expression of interest received in response to this advertisement without assigning any reasons, whatsoever.
- 9. The bidder shall furnish a Non-interest earning Earnest Money Deposit of ₹ 5,00,000/- favouring 'Canara Bank EOI -Network Integrated Services' by Demand Draft favouring 'Canara Bank', payable at Bangalore/Bank Guarantee as per Annexure VIII.
- 10. The EMD of the bidders will be returned on successful completion of the Empanelment process.
- 11. Non-submission of DD for ₹ 10,000/- towards the cost of Application and EMD for this EOI will render the EOI application submitted by the vendor as rejected. While responding bidders are requested to furnish the proof in support of having implemented Network Integrated solutions and have to provide the following details:
 - 1. Manpower strength
 - 2. Technical expertise
 - Experience of executing large projects in India in recent past with project and client details
 - 4. Support and other services rendered
 - 5. Technical specifications of Network Integrated products.

E. CHECKLIST

Interested applicant/s conforming to the above requirements may respond by furnishing the following.

- Covering Letter as Per Annexure I
- 2. Applicant's Profile Annexure II
- 3. List of major clients and the quantum of orders with approximate value executed to various organisations including Major PSU Banks and other financial institutions for the last 3 years. Annexure III
- 4. List of Bank's NAP Locations Annexure IV
- 5. List of Service Support Details Annexure V



- 6. Authorization letter format for Bid Opening Annexure VI. (to be carried by the person who is authorized to attend the Bid opening).
- 7. Copy of Power of Attorney or Authorization letter from the Company designating the authorized representative of the company for signing the bid document should be furnished along with the bid document.
- 8. Authorization letter from the OEMs for marketing / supplying the cabling items.- Annexure VII
- 9. Bank Guarantee Format Annexure VIII
- 10. Write up on the Company's experience/expertise in supply, installation, integration, commissioning and maintenance of LAN/WAN devices and other peripherals covering technical skills, including network capability of the company, for integrating the proposed LAN/WAN devices to our corporate network.
- 11. Three (3) Years Audited Balance sheet and financial statements with the certificate from the Company's Chartered Accountant stating that the company has an annual turnover of ₹ 200 crores.
- 12. Details of LAN/WAN/Network Security devices (Model Name, Original Manufacturer) of various models supplied to banks operating in India for the last three years along with the brochures of various models.
- 13. The details of the LAN, WAN and Network Security devices available worldwide and the product offered in India / deployed in India.
- 14. Details of collaboration / distributorship for supply and integrations of LAN/WAN solutions, with support document.
- 15. Certificate of approval of ISO 9001 and above. In respect of distributor / dealer ISO certificate of the OEM.
- 16. A Non-interest bearing refundable deposit of ₹ 5,00,000/- by way of Demand Draft favouring Canara Bank payable at Bangalore/Bank Guarantee as per Annexure VIII.
- 17. The documents in support of Eligibility Criteria, wherever required as mentioned in this EOI.
- 18. Failure to produce the necessary proof shall render the applicant in-eligible for empanelment.

M A Nayagam

Deputy General Manager

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Annexure - I

Offer Reference No:	Covering letter format Date:
To The Deputy General Manager, Canara Bank, Asset Procurement & Management DIT, Naveen Complex, 14 M G Road Bangalore - 560 001 Karnataka	• •
Dear Sir,	
EOI Ref: EOI 02/2012-13 Dated 2	2-06-2012.
hereby duly acknowledged, we,	nent including all Annexure the receipt of which is the undersigned, offer to empanel our company to ning of LAN/WAN devices and maintenance of WAN MPLS link with the said EOI.
•	ndertake to Supply, Installation, Commissioning of ce of WAN links on Leased Line/ISDN/CDMA/MPLS link
	vouring 'Canara Bank payable at Bangalore'/Bank or ₹ 5,00,000/- as Non-interest Earning refundable
	all the terms and conditions of the EOI and in default you or your successors, or authorized nominees such in the conditions contained in EOI.
	ndia (giving their full addresses) where the Network us and now been completed by us and the name and
We also confirm that we have nintegrated related work.	ot been disqualified by any PSU bank for Net work
Our PAN number for Income Tax is	5
We are registered with the Sale numbers are as follows.	es Tax/Service Tax authorities and our registration
Sales Tax/VAT Registration Number	er is
Service Tax Registration Number i	· S
We accept all the Instructions and	d Terms and Conditions of the subject EOI.
Dated thisday of	2012
Signature	



Annexure II

APPLICANT'S PROFILE

Sl. No.	Particulars	Details (at Page no.)
A	Profile	Proof to be enclosed wherever applicable
1	Name of the Applicant	
2	Status of Applicant (Company, Partnership, Prop., etc)	
3	Classification (i.e. Manufacturer/MNC, authorized agent, dealer, others, please specify)	
4	Whether in technical collaboration with foreign company? If so give details	
5	If the applicant is a sole distributor / vendor, valid authorization letter from OEMs to deal / market their product in India and date upto which the agreement is valid	
6	Year of Estabilishment & Details of Registration	
7	Number of years in the business	
8	Number of years in Network Integration business	
9	Address	<u> </u>
10	Telephone number	<u></u>
11	Fax number	
12	Email Address	<u> </u>
13	Website address of the Company	
14	Key person (s) with contact details	
15	Authorized official with Name and designation for the EOI	
16	Sales Tax Number	<u> </u>
17	Income Tax Number	<u> </u>
18	3 Years Audited Balance sheet and financial statements	
19	Annual turnover from for the last three years (certificate from Auditor).	
20	Net Sales (in respective currency) for the last three years (enclose proof)	
21	Enclose copies of Income Tax registration and last Income Tax clearance certificate	
<u> </u>	Technical Experience and Expertise	
U	1001111001 Exportation with Exportation	

В	Technical Experience and Expertise	
1	Write up on the Company's experience/expertise in supply, installation, integration, commissioning and maintenance of LAN/WAN devices and other peripherals covering technical skills in doing Network Integration capability of the company, for integrating the proposed LAn/WAN expansion of our Bank. (max 5 pages)	
2	Whether technically well equipped to integrate with the existing Networking architecture of the Bank and installation and commissioning of LAN/WAN devices and configuration of	



	multiple WAN devices to the Routers/Switches etc.	
3	The details of the LAN/WAN/Network Security devices available worldwide	
4	Technical Details of LAN/WAN devices (Model Name, Original Manufacturer) of various models supplied to Organizations/Banks operating in India along with the brochures of various models.	

C	Deployment capabilities	
1	No. of WAN connections and IP-Telephony solutions established as on date in India by using Leased Line/MPLS technology.	
2	No. of WAN connections and IP-Telephony solutions established in last 12 months in India by using Leased Line or MPLS technology.	

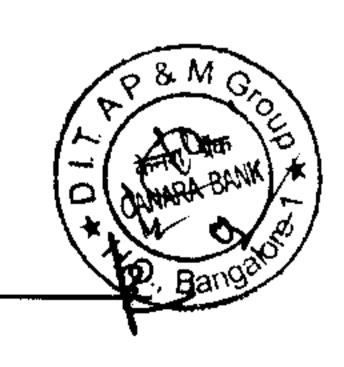
D	Certifications	:
1	Copy of ISO 9001 and above. In respect of distributor / dealer ISO certificate of the OEM.	

E	Details of personnel	
1	No. of Employees (Permanent / Under Contract) with Dept wise break-up [i.e. Production, Quality control, Marketing, Installation & Commissioning, Service, Spare parts, Administrative, etc]	

F	At Service Centres of the applicant all over India	
_ 1	No. of skilled employees	
2	No. of unskilled employees	
3	No. of engineering employees	
4	No. of administrative employees	
5	List of special repair/ workshop facility available	
6	Any other information	

Wherever applicable submit documentary evidence to facilitate verification.

We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our tender is liable to be rejected.





<u>Annexure - III</u>

LIST OF APPLICANT'S MAJOR CUSTOMERS IN LAST 3 YEARS AND REFERENCES

	customer)	3 years		
1 2	3	4	5	6

(Enclose necessary documentary proof)





Annexure - IV

List of Bank's Circle Office locations

SI.No.	Bank's NAP Locations	Whether Direct Service Support available (Yes/No)	Whether Service Support through Franchisee available (Yes/No)
1	Agra		
2	Ahmedabad		
3	1.Bangalore Metro/		
	2.Bangalore Rural	<u> </u>	
4	Bhopal		
5	Bhubaneswar		
6	Calicut		
7	Chandigarh		
8	Chennai		
9	Coimbatore		
10	Dehradun		
11	Delhi		
12	Goa		······································
13	Gulbarga		
	Guwahati	- 	
15	Hubli		· · · · · · · · · · · · · · · · · ·
16	Hyderabad		
17	Jaipur		
18	Karnal		
19	Kolkata		
20	Lucknow		· · · · · · · · · · · · · · · · · · ·
21	Madurai		,,,,,,,,,_
22	Mangalore		
23	Meerut		
24	Mumbai		
25	Mysore		
26	Nagpur		
27	Patna		
28	Pune		
29	Ranchi		
30	Shimoga		
31	Trichy		
32	Trivandrum		
33	Visakhapatnam		





Annexure - V

SERVICE SUPPORT DETAILS

Sl. No.	NAME OF THE BUSINESS CENTER	NAME OF THE SERVICE CENTER	ADDRESS AND TELEPHONE No's OF THE SERVICE AGENT SUPPORTING THE CENTER IN COL. 3	IN RESPECT OF COLUMN 4 PLEASE STATE WHETHER OWN BRANCH OR FRANCHISEE	STATUS OF OFFICE, WORKING DAYS AND HOURS	NUMBER OF NETWORK EXPERTS	NUMBER OF ADMINISTRATION STAFF	VALUE OF MINIMUM STOCK OF SPARES AVAILABLE AT ALL TIMES	LIST OF MODELS & TYPES OF LAN/WAN DEVICES AND PERIPHERALS SERVICED IN LAST 2 YEARS
1	2	3	4	5	6	7	8	9	10
1	Greater Mumbai								
2	Delhi								
3	Bangalore								
4	Kolkata		·	<u> </u>					
5	Chennai								
6	Hyderabad								
7	Ahmedabad						·		
8	Pune								
9	Lucknow								
10	Chandigarh								
11	Jaipur			· · · · · · · · · · · · · · · · · · ·					
12	Noida								
13	Patna								
14	Gurgaon							,. <u>.</u>	
15	Bhopal								



16	Vadodara	
17_	Bhubaneswar	
18	Kochi	
19	Nagpur	
20	Kanpur	
21	Guwahati	
22	Thiruvananthapuram	
23	Indore	
24	Dehradun	
25	Coimbatore	
26_	Ludhiana	
27	Visakhapatnam	
28	Surat	
29	Jalandhar	
30	Navi Mumbai	
31		
32		
33		
34		
35		
	Panchkula Urban	
36		<u> </u>
37	7 Varanasi	
38	8 Mangalore	
39	9 Amritsar	
40		
41		
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42	Agra	<u> </u>	 <u> </u>	<u> </u>			
43	Srinagar			<u> </u>	<u> </u>		
44	Rajkot						
45	Bilaspur			<u> </u>			
46	Jammu		 				
47	Mysore						
48	Panaji						
49	Kalyan-Dombivli						
50	Madurai		ļ. <u>.</u> .				ļ
51	Meerut		 <u> </u>				
52	Jabalpur						
53	Jamshedpur						
54	Nashik		 	<u> </u>	<u> </u>		
55	Udaipur						
56	Shimla						
57	Sas Nagar(Mohali)						
58	Jodhpur						
59	Vijayawada						
60	Tiruchirappalli		<u> </u>				
61	Hubli-Dharwad						
62	Patiala						
63	Gorakhpur		 <u> </u>				
64	Gandhinagar		 				
65	Pimpri- Chinchwad	<u> </u>	 				
66	Gwalior		 <u> </u>				
67	Haora		 		<u></u>		
68	Dhanbad	<u> </u>	 				
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69	Panvel							
70	Thrissur						<u> </u>	
71	Aurangabad							
72	Cuttack		_					
73	Margao						•	
74	Sambalpur			- "				
75	Belgaum					 ,		
_ 76	Shillong			<u>.</u>				
77	Tirupati					 		
78_	Kozhikode							
79	Anand					 . <u> </u>		
80	Ajmer					 		
81	Kota							
82	Puducherry					 		
83	Bhuj	<u> </u>		· · · · · · · · · · · · · · · · · · ·				
84	Bhavnagar					 		
85	Bareilly (MC)							
86	Aligarh		, <u></u>	· · · · · · · · · · · · · · · · · · ·				
87	Salem							
88	Durgapur					 		
89	Jamnagar							
90	Bhilai Nagar							
91	Rohtak			· · · · · · · · · · · · · · · · · · ·		 		
92	Kukatpally							
93	Agartala							
94	Singrauli			<u> </u>		 		
95	Guntur							

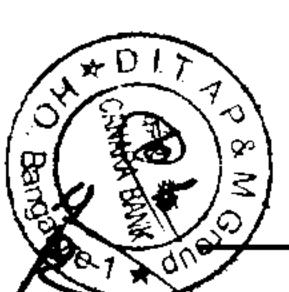


96	Mormugao
97	Asansol
98	Chaibasa
99	Kolhapur
100	Moradabad

(Enclose necessary documentary proof)

Important Note:

- (i) Please specify whether the service support will be rendered by the Bidder/ Dealers /Franchise.
- (ii) If the Service Support information is not furnished strictly as per the format above, the Bid submitted by the bidder is liable for rejection at the discussion of the Bank may be treated as non responsive.
- (iii) Please specify whether the Service Support is available at all Circle Offices of the Bank as per the list enclosed as per Annexure IV.





ANNEXURE - VI

Authorization letter format

The Deputy General Manager	Date	
Canara Bank, Asset Procurement & Management Grou	ı p	
DIT Wing		
Naveen complex, 14 MG Road		
Bangalore - 560 001		
Dear Sir,		
SUB: Authorization Letter for attending	the Bid Opening	
REF: YOUR EOI NO: 02/2012-13 dated 2	2-06-2012.	
This has reference to your above EOI fo	r Empanelment of vendors for Net work integrat	ion
in Bank.		
Mr. / Miss/Mrs	is hereby authorized to	
	I DT: on	
on behalf of our organiz		
On Denati or our organiz	Lactorii.	
The specimen signature is attested belo	ow:	
Specimen Signature of Representative		
Signature of Authorizing Authority	-	
- · · · · · · · · · · · · · · · · · · ·		
Name of Authorizing Authority		



Annexure -VII

Manufacturer's Authorization Form (MAF)

Nod	lated			
To				
The Deputy General Manager	•			
Asset Procurement & Manage	ment Group,			
DIT-Wing, Canara Bank,	ام.			
Naveen Complex, 14 M G Roa Bangalore-560 001	iu,			
Karnataka				
rarracara				
Dear Sir,				
EOI Reference No.EOI 02/201	2-13 dated 22-	06-2012.		
We	who are	established a	and reputed	manufacturers of
			·	
		ies at i		and
2				
Do hereby authorize M/s		(Name and	address of th	e Agent/Dealer) to
offer their quotation, negot	tiate and conc	lude the contr	act with you	against the above
invitation for tender offer.				
We hereby extend our full g	uarantee and v	varranty as per	terms and co	onditions of the EOI
and the contract for the equ	uipment and se	rvices offered	against this i	nvitation for tender
offer by the above firm.			J	
offer by the above fiffi.				
	Υ	ours faithfully		
		(Name)		
		For and on beh	alf of	
		M/s		
	(Nai	me of Manufact	urers)	
Note: This letter of authoritand should be signed by a co	•			nufacturing concern



Annexure - VIII

BANK GUARANTEE FORMAT FOR EARNEST MONEY DEPOSIT

To
<pre>nvisionity property and property p</pre>

WHEREAS(Name of Tenderer) (hereinafter called "the Tenderer" has submitted its tender dated (Date) for the execution of (Name of Contract) (hereinafter called "the Tender") in favour of hereinafter called "Canara Bank";
KNOW ALL MEN by these presents that we,(name of the issuing Bank), a body corporate constituted under thehaving its Head Office at
THE CONDITIONS of this obligation are:
 (a) If the Tenderer withdraws its Tender during the period of Tender validity specified in the Tender; or (b) If the Tenderer having been notified of the acceptance of his Tender by Canara Bank during the period of Tender validity;
 (i) Fails or refuses to execute the Agreement, if required; or (ii) Fails or refuses to furnish the performance security, in accordance with clause of conditions of Contract.
We undertake to pay to Canara Bank up to the above amount upon receipt of his first written demand without Canara Bank having to substantiate his demand, provided that in his demand Canara Bank will note that the amount claimed by him is due to him owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.
Notwithstanding anything contained herein
 i) Our liability under this Bank Guarantee shall not exceed Rs
Datedday of20
SIGNATURE OF THE BANK